

PRESENTATION · SEPTEMBER 2026

ReefOffice

The private, managed
digital office for European
freelancers and small
teams.

Robin Angéle
founder

Head office in Malakoff (92)
in Greater Paris

reefoffice.com
reefoffice.com/contact

Guided demo
reefoffice.com/demo

They want to automate their tasks and put AI to work on their documents. A Drive, an invoicing tool and a shared spreadsheet rented from three suppliers cannot do that.

01 • FRAGMENTATION

Rented from several providers

Files with one, invoices with another, client follow-up in a spreadsheet with a third. A subscription and a login each time.

02 • SILOS

They communicate badly, or not at all

Nothing moves from one tool to the next. Repetitive tasks stay manual, and no AI can work across a set this scattered.

03 • DEPENDENCE

They depend on non-European laws

The provider can read the data, change its terms or its prices. And leaving is expensive, when it is possible at all.

These organisations have no in-house technical skills: they live with all three points without being able to fix them.

Open source alternatives exist. Three costs make them expensive to run.

SETUP

Install and connect

A server, a domain name, certificates, single sign-on, and applications that have to talk to each other.

SECURING

Keeping the machine up

Updates, firewall, antivirus, encrypted backups, and above all restores that are actually tested.

MAINTENANCE

Starting over every week

Version upgrades, security patches, incidents. A team of three has no one for that.

| Nextcloud, Dolibarr and Paperless are free to download. They are not free to run.

Their business tools brought together on a dedicated server, in the EU, administered by ReefOffice

Files, calendars, contacts
Nextcloud

Filed documents
Paperless-ngx

Quotes and invoices
Dolibarr

Passwords
Vaultwarden

Private AI chat
Open WebUI

Collaborative editing
Collabora

PDF tools
BentoPDF

Business spreadsheets
Grist

No-code automations
Activepieces

AI assistant
Hermes agent

- **A machine reserved for the client.** Two clients' data never share the same server.
- **One identity, protected.** Two-factor authentication enforced from the first login and checked at the SSO layer. Hardware key possible, never an SMS code.
- **Security is handled by ReefOffice.** Antivirus, daily vulnerability scans of the system and the containers, hourly encrypted backups at a different host, tested restore every week.
- **Preconfigured automations and AI agent,** which the client turns on or off, plus a no-code builder to create their own.
- **ReefOffice handles the rest.** Installation, updates, monitoring, recovery after an incident.

What the client sees, once their server is in place

01

The tools talk to each other

One login, applications connected to each other, in a private, isolated environment, backed up encrypted at a different provider.

02

Repetitive tasks get automated

The no-code builder is theirs. The AI agent works on the company's documents, indexed on its own server.

03

Compliance is made easier

Hosting in the EU, sub-processors published, data processing agreement provided, export and deletion documented.

| Made easier, not guaranteed: the client remains responsible for their own processing. ReefOffice provides the framework, not a certificate.

Local indexing included; generation through a connected model

- **Delivered on every plan.** A library of done-for-you automations, published open source under the Apache-2.0 licence, and the Activepieces no-code builder so the client can create their own.
- **Office includes local indexing and document search.** Embeddings are computed on your server, without a paid AI add-on.
- **Chat and agent.** Open WebUI interface, Hermes agent confined: no secrets, limited to typed actions, every sensitive write requires human approval.

With the managed AI option, only the excerpts needed for an answer leave the machine, through an encrypted tunnel, to IONOS Cloud GmbH: inference served from Germany, Mistral Small 24B model with open weights (Apache-2.0). The files, the index and the history stay on the client's server.

For AI-written answers: connect a model with a compatible API key or the Managed AI option, subject to availability. The necessary excerpts are sent to the chosen provider.

One machine per client, driven from a control plane

CONTROL PLANE · HETZNER, GERMANY

Provisioning, updates, monitoring, billing

NixOS · Python (FastAPI) · SvelteKit · Authentik

▼ restricted access, one server at a time ▼

CLIENT A

Dedicated server

CLIENT B

Dedicated server

CLIENT C

Dedicated server

BACKUPS · SEPARATE PROVIDER

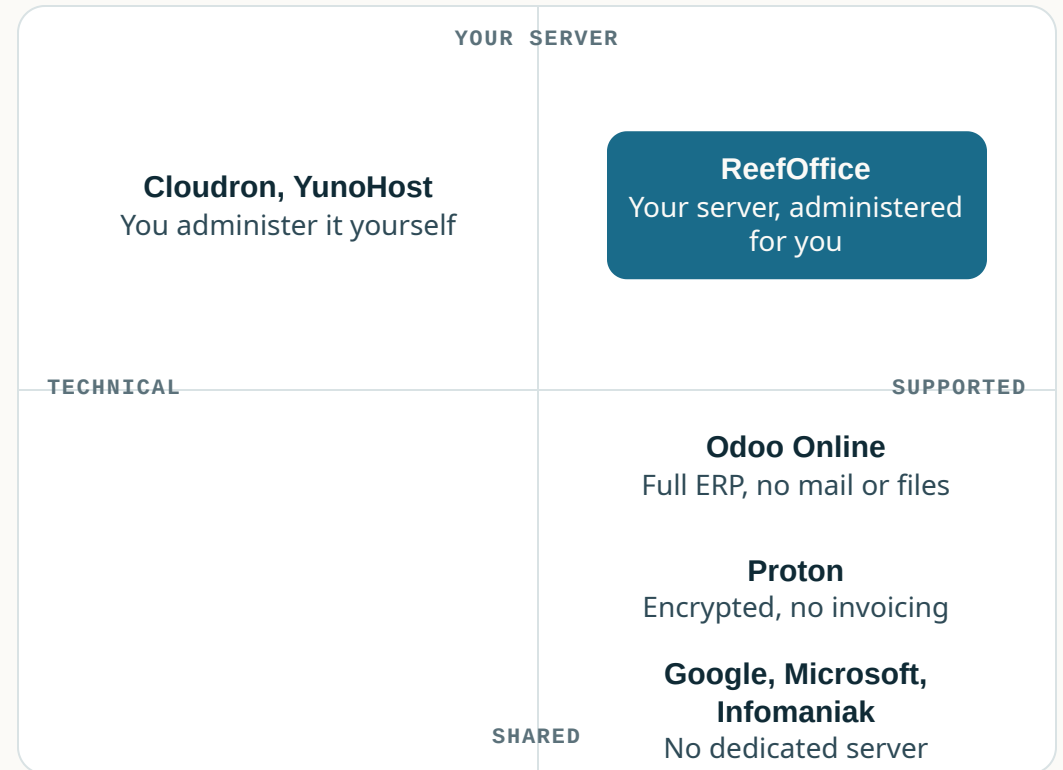
Encrypted Restic to Hetzner Storage Box, every hour

Retention 24 h / 7 d / 4 weeks / 12 months · data restore actually run and verified every week

- **Reproducible.** The whole configuration is declarative: the same server rebuilds identically, and updates without drift.
- **Isolated.** Two clients' data never share the same machine.
- **Reversible.** Standard NixOS, open source software, and administrator access handed to the client: another administrator can take the server over.
- **Verifiable.** Client servers run at Contabo, in Germany. Every provider and its jurisdiction are published, together with the certifications it holds.

The empty quadrant: managed and on your own server

- **33.1 million businesses in the EU**, of which 99% have fewer than 50 people (Eurostat, 2023 data).
- **5.8 million market-sector businesses in France**, of which 1.9 million are micro-entrepreneurs (INSEE, 2023).
- **Immediate target:** freelancers, professional practices, non-profits and teams of 2 to 10 people, with no in-house technical skills.
- **Competitive advantage (moat):** day-to-day operations and support. A shared-platform vendor cannot give a dedicated server without giving up its model; a self-hosting tool cannot administer it without becoming a services company.



In production today

WHAT IS ALREADY RUNNING

- Control plane in production; provisioning, backup and restore proven on real servers.
- Guided demonstration: as of 12 September 2026, self-service is disabled. The Demo page shows the available mode and lets you request a guided visit.
- Public site, pricing and GDPR data processing agreement published, in several languages.
- Accepted into the IONOS Cloud startup programme: €5,000 in credits.
- Self-service ordering and payment open for Private Office Solo and Team.

WHAT ANYONE CAN CHECK

- Hourly encrypted backups at a different host, restore tested every week.
- Daily vulnerability scans of the system and the containers.
- Every provider and its jurisdiction published, together with its certifications.

Robin Angelé

- **Experience with a similar model:** at Commown, a cooperative that leases electronic hardware with repair, support and logistics included. ReefOffice transposes that model to software.
- **Twice an entrepreneur.** Co-founder of SuperCoop Berlin, then founder of Commown's German subsidiary: GmbH, market study, compliance, recruiting and managing a sales, marketing, IT and legal team.
- **Funding and public relations.** Erasmus+ and SINGA applications, crowdfunding, Bpifrance prospecting insurance for Commown.
- **The need, lived from the inside.** ReefOffice comes out of my own needs as an auto-entrepreneur and a manager of small teams.

BACKGROUND

2026 →	ReefOffice Founder
2025–26	Infrastructure architect and back-end developer Freelance, for my own business
2025	Developer Akademie TÜV-certified training, 1,200 hours
2020–24	Commown Created and led the German branch
2020–21	VICTORIA International University M.A. Business Management — thesis on the Hardware-as-a-Service business model
2019–20	SuperCoop Berlin Co-founder

What comes next: from first sales to scaling up

BY DECEMBER 2026

The first sales

Close the first pilot sale. Check availability before ordering. Guided demonstrations while self-service access is being qualified.

2027

The first hundred clients

One hundred clients by the end of the first commercial year. Managed AI opened in self-service. A standby operator under contract before scaling up.

FROM SEPTEMBER 2027

Electronic invoicing

Under the schedule currently in force, very small businesses will have to issue invoices in electronic format. Every client already has Dolibarr and its official eInvoicing module, which produces the EN 16931 format; transmission goes through an approved platform. It is a commercial entry point.

subscribe before the end of 2026: keep your founding price excluding tax throughout a continuous subscription, even if our VAT regime changes. The total including tax may change with applicable taxes.

Request a guided demonstration: reefoffice.com/demo.